

# Navjeet Singh Dehiya

Sales Manager (5 years experience)

navjeetdehiya@gmail.com

+91 - 8693817112

[www.linkedin.com/in/navjeet-singh-dehiya-b43817b8](http://www.linkedin.com/in/navjeet-singh-dehiya-b43817b8)

## EXPERIENCE:

### **Graand Prix Elevators Pvt Ltd — Asst. Sales Manager**

SEPTEMBER 2019 - PRESENT

Sold 6 Home elevators in a time span of 7 months with an average ticket size of Rs. 15 lacs per elevator. I have a strong connect with architects.

### **IBI Group — Asst. Sales Manager**

FEBRUARY 2018 - SEPTEMBER 2019

Handling pre-sales, current sales, post-sales, quote creation, PO creation, site surveys, purchase of material, delivery of material, maintenance of Electronic Security systems.

### **Energia Appliances Pvt Ltd — BDM**

DECEMBER 2016 - OCTOBER 2017

Handling Retail sales of Modular Kitchen appliances.

### **SK Robotics LLP - Sales Engineer**

OCTOBER 2015 - NOVEMBER 2016

Handling pre-sales, current sales, post-sales, maintenance, quote creation, PO creation, site surveys for Robots.

## EDUCATION:

### **EEC College of Engineering & Technology, Aurangabad — B.E in Electronics & communication**

SEPTEMBER 2010 - JUNE 2014

Graduated with 67% Distinction.

### **INSTITUTE OF TECHNOLOGY & MANAGEMENT, Mumbai — MBA in Marketing**

JANUARY 2017 - APRIL 2019

Post Graduation with 73.21%

## B.E PROJECT:

**CCTV Cameras**

## SKILLS

- B2B Sales
- B2C Sales
- Retail Sales
- Leadership
- Client acquisition
- Client retention
- Account management

## AWARDS

- Google Certification in Fundamentals of Digital Marketing.
- 1 month Internship at B.A.R.C
- Participated in International Level Project competition.
- Co-member of BNI Leap chapter (Mulund).
- Participated in National Level Exhibition representing Graand Prix Elevators.
- State Level Skater. Won 21 Gold, 4 Silver & 4 Bronze medals.

## LANGUAGES

English, Hindi, Punjabi, Marathi.